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## **manageNET Partner with MobileIron – Mobile Device Management Solution Provider**

*manageNET deliver MobileIron's Virtual Smartphone Platform as a Hosted Subscription Service*

**manageNET launches MobileIron Device Management Solution for the iPhone and all Other Major Smartphone Platforms.**

**manageNET have selected to deliver MobileIron's Virtual Smartphone Platform as a Hosted Subscription Service for Customers challenged by the management of their ever growing smart phone fleets.**

**July 5, 2010** – manageNET, a leading provider of managed Hosting Solutions for companies that demand the highest levels of security and management today announced a new Hosted Device Management Solution delivered from their "high availability" data centre. "At manageNET we are excited to be providing MobileIron's Virtual Smartphone Platform coupled with our outstanding customer support which allows us to help clients through the pivotal phases of their mobile device management initiatives.

We know MobileIron's device management solution will deliver measurable results to businesses who need to secure and better manage their ever-growing fleet of smart phones and we are proud to have been selected to partner with this up and coming solution provider". said Denham Seneviratne, Marketing Manager. "We have been working closely with MobileIron's team to test and deliver a hosted subscription service that delivers an on demand version of MobileIron's Virtual Smartphone platform. The fact that there is one platform that provides mobile device management and analysis for companies of varying sizes and the fact that it supports iPhones, BlackBerries, Windows Mobile and Symbian is of huge benefit to all companies and don't worry Android support is coming soon as well."

Many IT departments are forced to accommodate the influx of smart phone devices because they must find a way to accommodate increasing demand for mobility with organisational mandates to reduce capital expenditure. manageNET has come to understand that in some cases, this has caused companies to abandon hard-won corporate requirements for mobile device standardisation, replacing them with corporate standards for mobile device compliance. "We believe the industry is at a point of transition from homogenous mobile device environments to heterogeneous environments, with major implications for IT support and mobile device management." Said Zac Karlaftis, CEO. "This hosted offering we believe provides one measurable solution which is designed to provide IT and users real-time intelligence and delivers on the boardroom objective of delivering cost control over content, activity and applications. Together this hosted mobile device management offering and manageNET's managed hosting services creates the first end-to-end hosted solution for managing the iPhone and other smart phone fleets."

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manageNET delivers MobileIron's hosted device management solution in a fully managed deployed ready to use model which includes a comprehensive array of components to enable enterprises to monitor mobile device usage

in realtime whilst protecting corporate data. Once deployed a client can expect the mobile device management solution to incorporate; Subscription Licensing; Set-up/On-boarding; Hosting Administration; Support of MobileIron Infrastructure; and Level I Product Support. Device Management Administration, which includes configuring smartphone settings and policies, and adding, managing and monitoring smartphones, is available for a minimal fee. manageNET also wraps its managed hosting, monitoring and security practices seamlessly around the offering to provide additional value to the overall solution.

As an alternative to hosting an organization's MobileIron deployment, manageNET can install and deploy the MobileIron solution on a company's premises regardless of the complexity. manageNET can also provide setup of physical or virtual infrastructure to ensure security compliance is adhered to and if required provide IT with alerts for network activity and other statistics using technology deployed via its Asio T4 accredited NOC.

**About manageNET**

Founded in 2003, manageNET is a privately held company with data centres in Sydney and Melbourne. Through our proven record of success we have built a loyal customer base and developed solid strategic partnerships with industry leading vendors. manageNET has developed solutions which encompass professional services seamlessly wrapped into our offerings and in doing so responds positively to competitive environments strangled by poor service and high costs. manageNET understands that traditional service offerings are largely out of reach, leaving all business sectors susceptible to growing IT security management problems and bloated capital infrastructure costs.

manageNET was formed in a response to a market requirement for affordable, secure, high quality managed hosting solutions. In fulfilling this vision, manageNET now offers leading edge enterprise ICT hosting solutions covering requirements spanning all business sectors including large corporate and government organisations. For more information, go to [www.managenet.com.au](http://www.managenet.com.au)

**About MobileIron**

MobileIron is solving the problems CIOs face as enterprise data moves to the smartphone. The MobileIron Virtual Smartphone Platform is the first solution to give IT and users real-time intelligence and control over smartphone content, activity, and apps in order to secure the enterprise, reduce wireless cost, and improve the mobile user experience. MobileIron's investors include Norwest Venture Partners, Sequoia Capital, and Storm Ventures. For more information, please visit [www.mobileiron.com](http://www.mobileiron.com)